## Abstract

## Competitive Usability Study: Ideal Checkout Experience for Prescriptions

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## Abstract

**Background:** What makes for an ideal checkout experience for prescriptions? Due to a variety of factors, including access and convenience, greater percentage of Americans are choosing to complete prescription purchases online.

**Objective:** In a nationally representative remote usability study, we compared the online checkout experience between Express Scripts, Amazon, Walgreens, and CVS among maintenance medication takers between ages 21 to 65+ in order to identify the ideal checkout experience for patients.

**Methods:** The 24 participants recruited from across the United States completed online checkout of vitamins on Express Scripts, Amazon, Walgreens and CVS through remote screen share.

**Results:** Results indicate that usability and appearance play important roles in patients' judgement of trust and credibility, as well indices of loyalty (eg, likelihood of returning and referral to colleague/friend). Specifically, usability of a website was significant in terms of being positively associated with trust of the website (r=.659, P<.001), and loyalty to the company (r=.707, P<.001).

**Conclusions:** Recommendations for improving online checkout highlight opportunities to increase patient satisfaction and overall company revenue.

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KEYWORDS

online; prescriptions; user centered design

Multimedia Appendix 1 Full poster. [PDF File (Adobe PDF File), 2MB-Multimedia Appendix 1]



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